

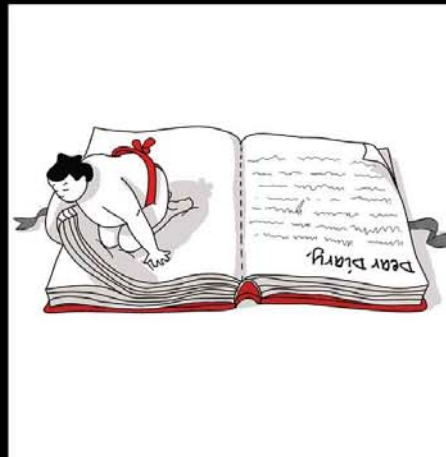
Faced with a challenge?

7 questions to help you

S.U.M.O.



1: Where is this issue on a scale of 1 - 10?



2: How important will this be in 6 months time?



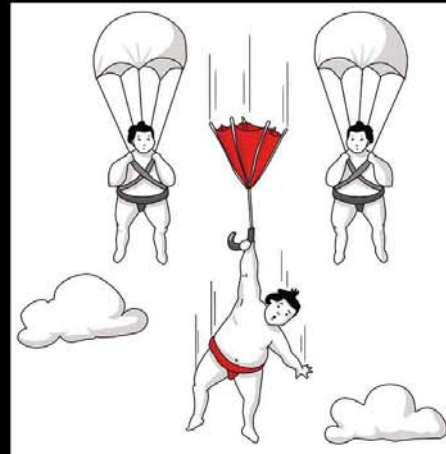
3: Is my response appropriate and effective?



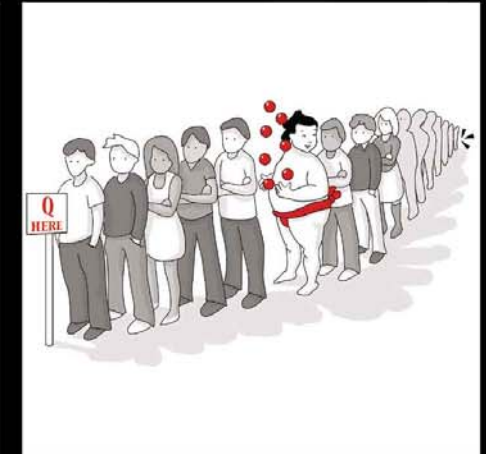
4: How can I influence or improve the situation?



5: What can I learn from this?



6: What will I do differently next time?



7: What can I find that's positive in this situation?

www.paulmcgee.com Tel: 44 (0) 1925 268 708 E-mail: sumo@paulmcgee.com